





## Presentation of Audit Results

Fiscal Year Ended  
June 30, 2021



Alan W. Thompson, CPA  
1626 S Madison Street  
PO Box 398  
Whiteville, NC 28472  
910.642.2109 phone  
910.642.5958 fax  
[www.tpsacpas.com](http://www.tpsacpas.com)

**UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS**  
**Presentation Agenda**

	<u>PAGE(s)</u>
I. GENERAL COMMENTS	
II. REQUIRED COMMUNICATIONS SAS 114	1-3
III. AUDIT RESULTS	4-8
IV. QUESTIONS AND COMMENTS	
V. CLOSE	



*Thompson, Price, Scott, Adams & Co, P.A.*

P.O. Box 398  
1626 S Madison Street  
Whiteville, NC 28472  
Telephone (910) 642-2109  
Fax (910) 642-5958

---

Alan W. Thompson, CPA  
R. Bryon Scott, CPA  
Gregory S. Adams, CPA

November 23, 2021

To the Board of Commissioners  
Upper Coastal Plain Council of Governments  
Wilson, North Carolina

We have audited the financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of Upper Coastal Plain Council of Governments for the year ended June 30, 2021. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated April 12, 2021. Professional standards also required that we communicate to you the following information related to our audit.

#### Significant Audit Findings

##### *Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Upper Coastal Plain Council of Governments are described in Note 1 to the financial statements. We noted no transactions entered into by the Upper Coastal Plain Council of Governments during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. There were no significant estimate(s) or assumptions noted during the audit.

The disclosures in the financial statements are neutral, consistent, and clear. Certain financial statement disclosures are particularly sensitive because of their significance to the financial statement users. There are no such disclosures identified.

##### *Difficulties Encountered in Performing the Audit*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

### *Corrected and Uncorrected Misstatements*

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to each opinion unit's financial statements taken as a whole.

### *Disagreements with Management*

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### *Management Representation*

We have requested certain representations from management that are included in the management representation letter dated November 23, 2021.

### *Management Consultations with Other Independent Accountants*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the governmental unit's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### *Other Auditing Findings or Issues*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Upper Coastal Plain Council of Governments' auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

The Local Government Commission (LGC) will no longer initiate communications about concerns or findings (formerly considered unit letters). They have created a spreadsheet that has to be completed and submitted with the audit report. If that worksheet identifies what they consider a "Financial Performance Indicators of Concern" (FPICs), we are required to communicate those items to the Board. The Council is required to submit a response within 60 days of the Board meeting in which the financial statements are presented. The detailed audit response should be presented to the entire Board, and signed by the entire Board, Finance Officer, and Manager. We are pleased to disclose that there were no indicators identified on their spreadsheet that you are required to address.

## Other Matters

We applied certain limited procedures to the Schedule of Council's Proportionate Share of Net Pension Liability (LGRS), Schedule of Council Contributions (LGRS), Schedule of Council's Proportionate Share of Net Pension Asset (ROD), Schedule of Council Contributions (ROD), Schedule of Changes in Total Pension Liability - Law Enforcement Officer's Special Separation Allowance, and Schedule of Changes in Total OPEB Liability and Related Ratios, which is required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

We were engaged to report on the combining and individual non-major fund statement schedules, budgetary schedules, and other schedules, and the schedule of expenditures of federal and State awards, which accompany the financial statements but are not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

Please ensure that management and the Board is aware of the new GASB pronouncements for the upcoming fiscal year. Be especially mindful of GASB No.87: *Leases*, as the implementation of this standard will take a significant amount of time and resources to gather the necessary information. If the proper resources are not allotted for the implementation of this standard, this could potentially cause a significant delay in the completion of the upcoming audit.

## Restriction on Use

This information is intended solely for the use of the Board of Commissioners and management of Upper Coastal Plain Council of Governments and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

*Thompson, Price, Scott, Adams & Co., P.A.*

Thompson, Price, Scott, Adams & Co, P.A.

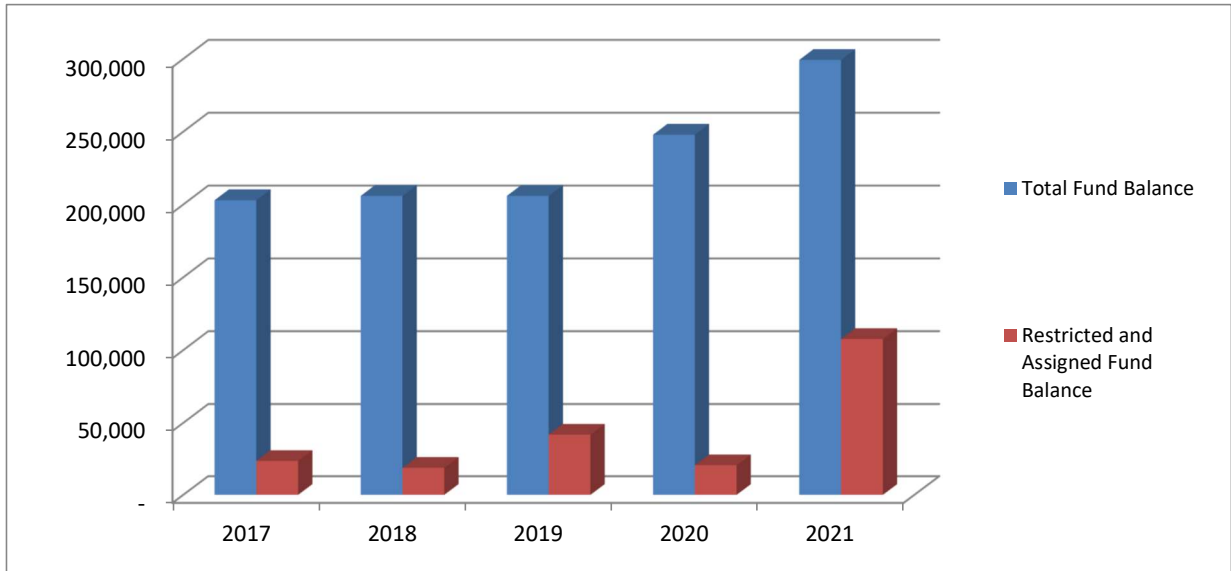
## UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS

### FINANCIAL INFORMATION FOR 5 YEARS

	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
Total Fund Balance - General Fund	299,264	247,917	205,928	205,928	202,948
Restricted (Previously Unavailable Fund Balance - GF)	107,597	20,594	41,843	18,794	23,553
Unassigned Fund Balance (Previously Unreserved Fund Balance) - GF	174,749	211,455	164,055	187,134	179,395
General Fund Expenditures (including transfers)	170,870	180,019	223,023	223,700	224,997
Total Fund Balance as % of General Fund Expenditures	175.14%	137.72%	92.33%	92.06%	90.20%
Unassigned Fund Balance as % of General Fund Expenditures	102.27%	117.46%	73.56%	83.65%	79.73%
Revenues over (under) expenditures before transfers					
General Fund	221,257	211,622	210,781	215,196	218,585
Aging Program	(75,920)	(70,945)	(59,123)	(70,816)	(58,799)
Workforce Development	-	(21,995)	(20,768)	(32,781)	150,310
Revolving Loan Fund	78,314	28,810	23,042	22,870	15,276
Planning & Development Services	162,915	(188,828)	(129,955)	(163,028)	(70,683)
Year End Cash vs. Fund Balance					
Cash - General	190,272	711,054	448,756	289,291	300,936
Cash - Aging Program	-	-	-	-	-
Cash - Workforce Development	-	-	-	-	-
Cash - Revolving Loan Fund	-	-	-	-	327,087
Cash - Planning & Development Services	-	-	-	-	-
Fund Balance - General	299,264	247,917	205,928	205,928	202,948
Fund Balance - Aging Program	105,555	103,281	112,731	110,359	119,680
Fund Balance - Workforce Development	177,367	177,367	182,891	182,891	191,545
Fund Balance - Revolving Loan Fund	660,471	582,157	553,347	530,305	507,435
Fund Balance - Planning & Development Services	47,027	(207,603)	(110,442)	(109,005)	(72,571)
Breakdown of General Fund Revenues					
Per Capita Assessment	222,217	222,008	223,023	223,701	224,997
Other Revenues	-	-	-	2,979	2,979
Interest Income	-	-	-	-	-
Program Income	-	-	-	-	-
Total	222,217	222,008	223,023	226,680	227,976
Breakdown of General Fund Expenditures					
General Government	170,870	180,019	223,023	223,700	224,997
Total Revenue					
General Fund	222,217	222,008	223,023	226,680	227,976
Aging Program	4,621,959	4,157,804	4,204,488	3,943,992	3,970,990
Workforce Development	4,301,364	4,623,232	4,554,221	4,444,257	3,986,695
Revolving Loan Fund	81,051	32,380	25,389	23,869	17,657
Planning & Development Services	1,070,639	543,358	643,480	771,197	617,918
Total Revenues	10,297,230	9,578,782	9,650,601	9,409,995	8,821,236
Total Expenditures (before transfers)					
General Fund	960	10,386	12,242	11,484	9,391
Aging Program	4,697,879	4,228,749	4,263,611	4,014,808	4,029,789
Workforce Development	4,301,364	4,645,227	4,574,989	4,477,038	3,836,385
Revolving Loan Fund	2,737	3,570	2,347	999	2,381
Planning & Development Services	907,724	732,186	773,435	934,225	688,601
Total Expenditures	9,910,664	9,620,118	9,626,624	9,438,554	8,566,547

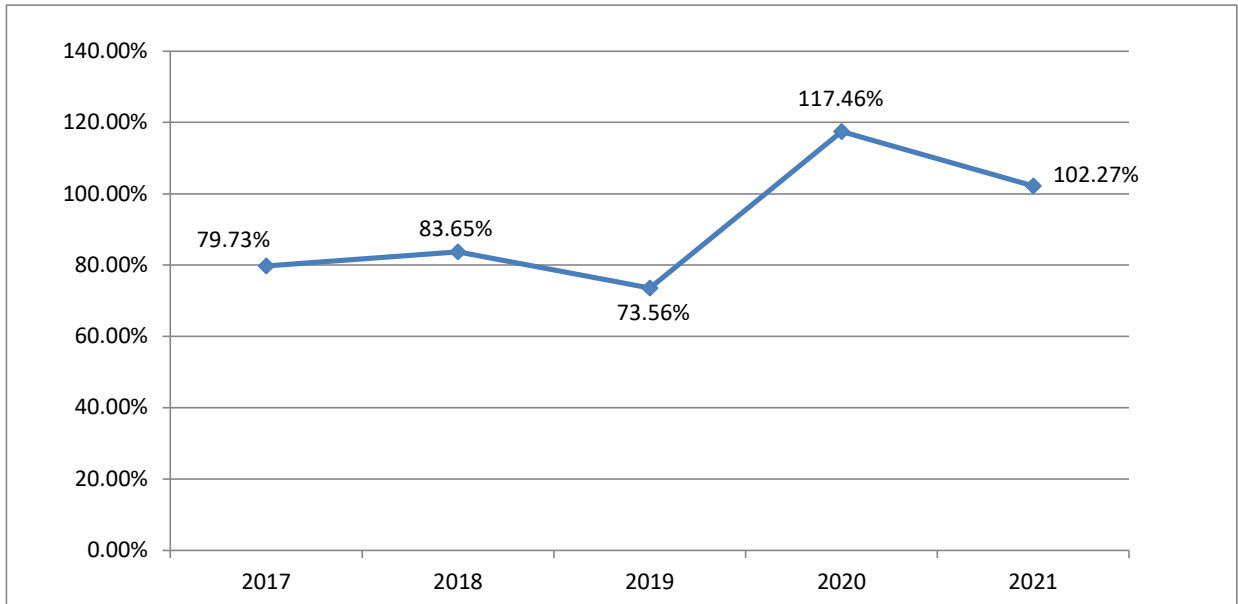
## UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS

### Analysis of Fund Balance - General Fund



## UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS

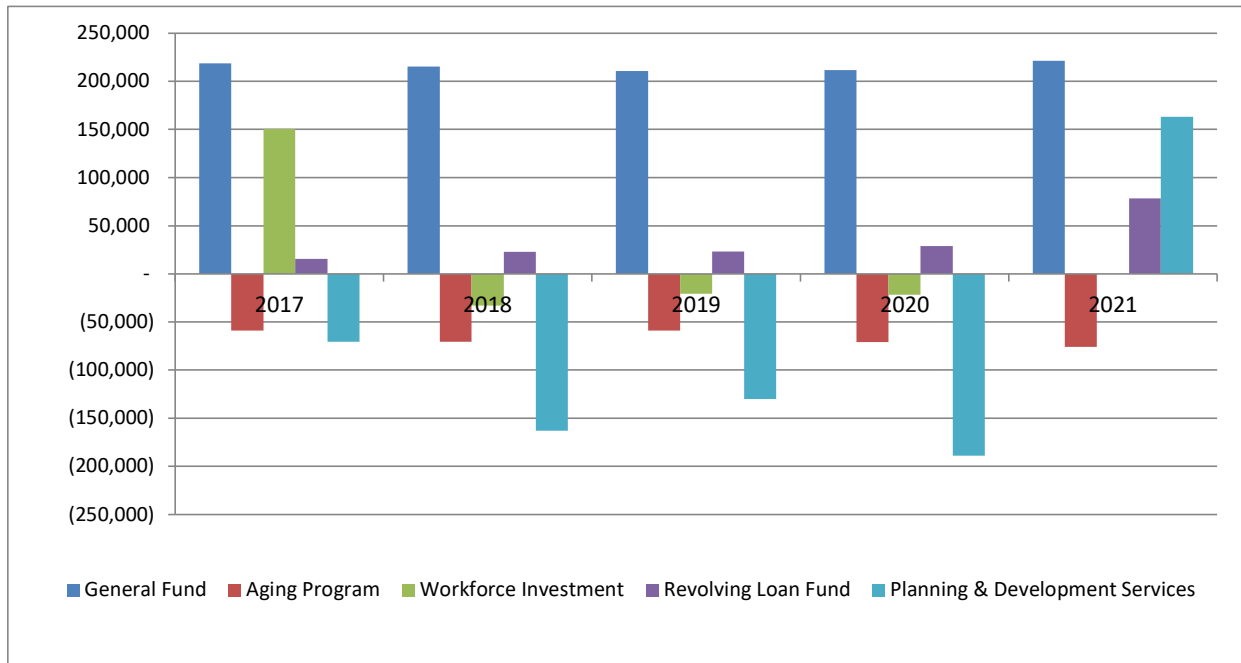
### Analysis of Unassigned Fund Balance as a % of General Fund Expenditures





## UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS

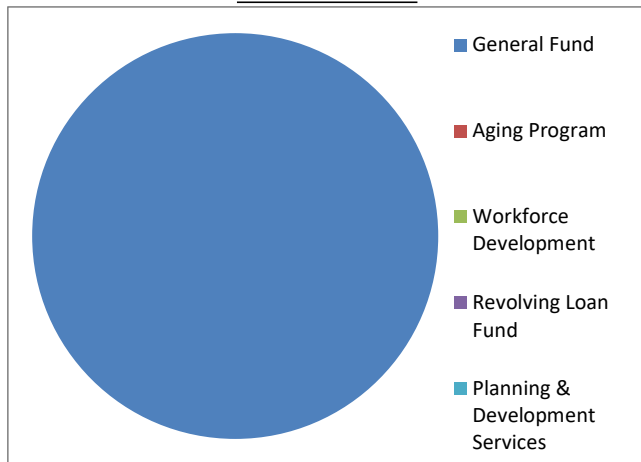
### Analysis of Revenues Over (Under) Expenditures before Transfers



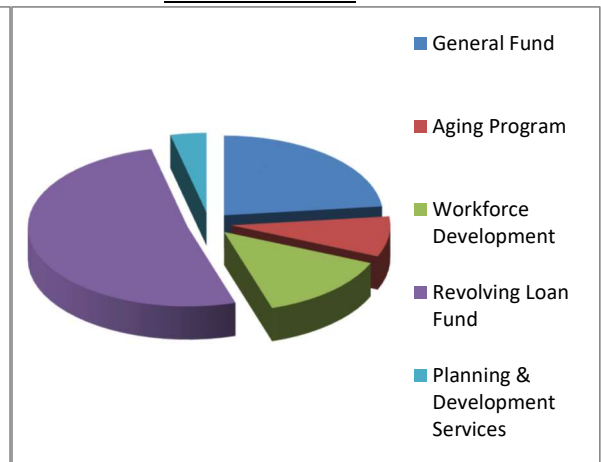
## UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS

### Analysis of Cash and Fund Balances at June 30, 2021

#### CASH BALANCES

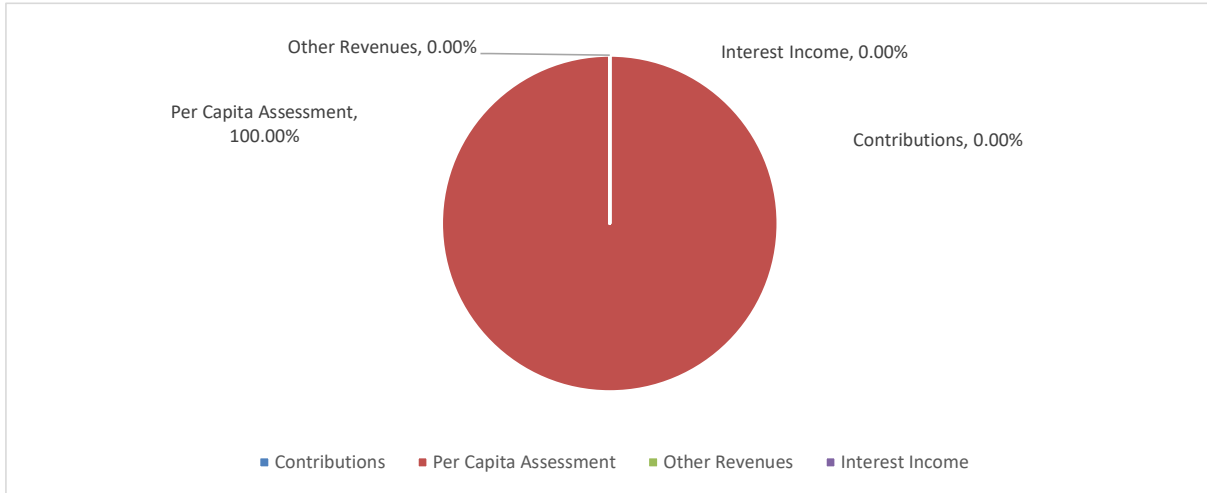


#### FUND BALANCES

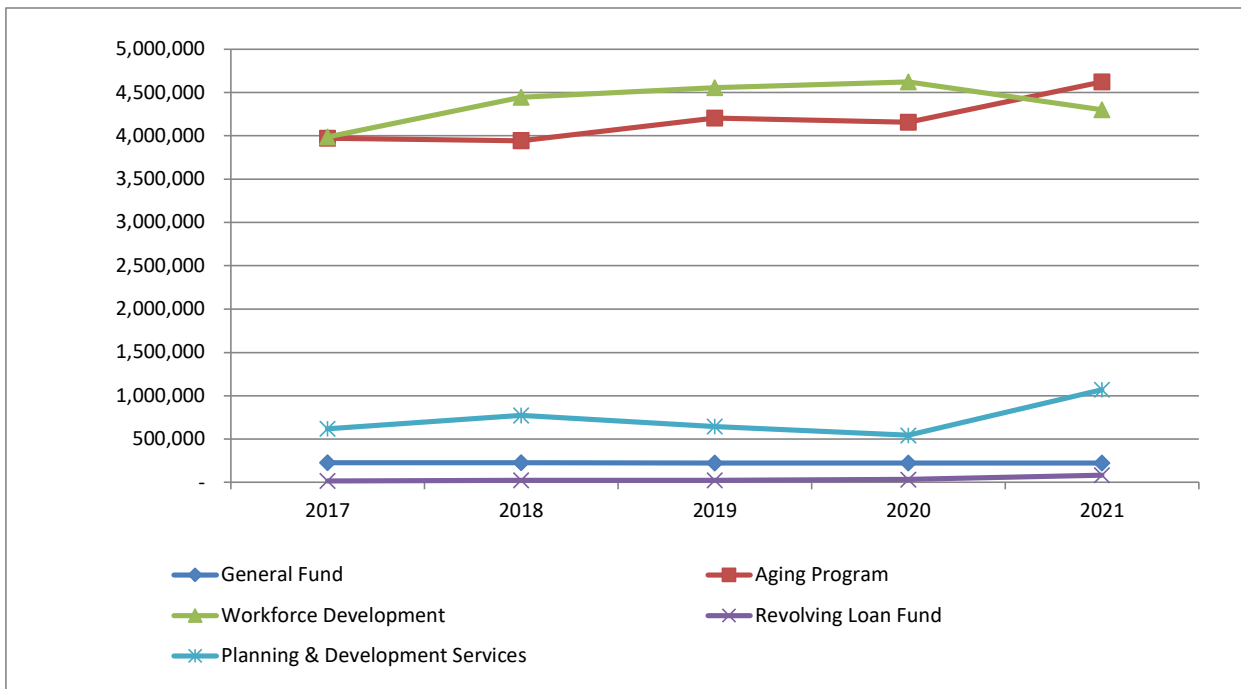


	2021	
	Cash Balances	Fund Balances
General Fund	\$ 190,272	\$ 299,264
Aging Program	-	105,555
Workforce Development	-	177,367
Revolving Loan Fund	-	660,471
Planning & Development Services	-	47,027
<b>Total</b>	<b>\$ 190,272</b>	<b>\$ 1,289,684</b>

**UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS**  
**Break Down of General Fund Revenue**  
**FYE June 30, 2021**



**UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS**  
**Analysis of Total Revenues**  
**FYE June 30, 2021**



# UPPER COASTAL PLAIN COUNCIL OF GOVERNMENTS

## Analysis of Total Expenses FYE June 30, 2021

